

Panel 7 – Applications

Do you have:

High availability and performance requirements for a business critical application

A licensing management issue for widely used applications

High dependency on email availability

Email issues around archiving, mailbox sizes and user management

Incompatibility issues for core business applications

User upgrade programmes

A requirement to rapidly deploy new applications

Sub-total panel 7 – number of boxes ticked =



7

Summary

Total boxes ticked – panel 1

Total boxes ticked – panel 2

Total boxes ticked – panel 3

Total boxes ticked – panel 4

Total boxes ticked – panel 5

Total boxes ticked – panel 6

Total boxes ticked – panel 7

Total boxes ticked = out of a total of 40



If you have ticked more than half the boxes, managed hosting is likely to warrant further consideration.

To find out if you'd be better in a **Freeworld**, just speak to your account manager. They can arrange for one of our consultants to take an initial look at your circumstances to determine where you stand. All without obligation of course, after all, it is a **Freeworld**.

40 issues that support the business case for managed hosting.



We've taken a careful look at over 60 Servo clients that have migrated to the Freeworld service; establishing over 40 primary issues in 7 categories that are evident in organisations that benefit from hosting. These issues provide an initial indication, drawn from the real world, as to the appropriateness of hosting to your organisation. Take a few minutes to consider the facts and you'll confirm whether hosting is something for your inbox, pending tray or waste paper bin.

Which of these issues are relevant to your business and current circumstances?

Panel 1 – Environmental

Do you have: ✓

- A need to reduce your carbon foot print**
- An issue with the level of energy consumption within the organisation**
- A policy of reducing travel within the organisation**
- Air conditioning issues at certain times of the year**
- A commitment to greater recycling**
- Increased customer and public expectations of your environmental credentials**

Sub-total panel 1 – number of boxes ticked =

1

Panel 2 – Legislation

Do you have: ✓

- Hard copy documents to digitise and store securely**
- Significant document archiving requirements**
- Professional body compliance requirements – for example from the FSA, Law Society, etc.**
- Increasing demands on storage capacity**
- The need for failsafe back-up and recovery systems and processes**
- Concerns about data security**

Sub-total panel 2 – number of boxes ticked =

2

Panel 3 – Accessibility

Do you have: ✓

- The need to provide customers and suppliers with secure access to information**
- To support remote working by employees and contractors**
- To reduce the time taken for systems maintenance**
- Newly adopted communication devices such as Smartphones, PDAs and Blackberrys**
- To facilitate round-the-clock working and extended opening hours**

Sub-total panel 3 – number of boxes ticked =

3

Panel 4 – Cost Effectiveness

Do you have: ✓

- Reduced capital budgets**
- Escalating property costs**
- Escalating energy costs**
- Headcount freezes and reductions**
- The need to allocate IT costs at a departmental level**
- The desire to move from capital to operational expenditure for IT**

Sub-total panel 4 – number of boxes ticked =

4

Panel 5 – Adaptability

Do you have: ✓

- Reducing project timescales**
- To react faster to changes in your markets**
- Increased competition locally, nationally or internationally**
- Growth constraints within your current IT systems – such as storage capacity, processing power or licensing**
- Time, budget and resource constraints within the IT function**
- IT project delays and over-runs because staff are tied-up with support tasks**

Sub-total panel 5 – number of boxes ticked =

5

Panel 6 – Focus

Do you have: ✓

- A requirement to focus IT personnel and resources on supporting the business, rather than supporting the technology**
- To meet service level agreements (or need to propose service level agreements) within the organisation**
- To change IT support from a reactive to proactive function within the organisation**
- Board level representation for IT in the organisation**

Sub-total panel 6 – number of boxes ticked =

6